	2011	2010
Revenues		
Millage Revenue	3,000,000	3,000,000
Bond Fees	25,000	25,000
Payment In Lieu of Taxes	30,000	
Total Revenue	3,030,000	3,000,000
Expenses		
General Operations		
Staff Salaries & Benefits	368,425	347,277
Occupancy (Rent)	48,000	48,000
Automobile Operation & Maint.	7,500	9,500
Insurance	9,491	9,491
Travel	2,500	2,750
Supplies & Maintenance	12,000	12,200
Special handling postage	1,000	1,500
Memberships & subscriptions	5,561	4,600
Professional development	11,716	10,000
IA & Committee Meetings	2,000	3,000
Legal and accounting costs	125,000	125,000
Software & equipment	5,500	3,000
Telephone	9,600	9,600
Promotional	2,000	2,000
Utilities	5,800	5,800
Janitorial	4,800	5,450
Contributions	-	2,200
Community Support	3,534	2,400
Lanier/Lowndes Joint Authority	1,100	1,100
Southwest GA Council	3,000	1,575
Park Maintenance	44,625	44,265
NPDES (storm water) require	3,300	9,900
Total General Operations	676,452	660,608
Existing Business Development		

Existing Industry Promotion	11,000	11,000
Total Existing Business Development	11,000	11,000

## New Business Development

Engineering ( Existing Park & Prospect)	47,000	50,000
Prospect Development	85,000	85,000
Total New Business Development	132,000	135,000

Marketing	74,250	74,250

Total Expenses	893,702	880,858
Net Income Before Non-Budgeted Items	2,136,298	2,119,142