

Two proposals were deemed non-responsive for failure to meet mandatory specifications outlined in the bid documents.

The responsive proposals received were:

**Current Edge Solutions (Savannah, GA)** – \$1,420,148.00 (Winco Generators), 156 days

**Current Edge Solutions (Savannah, GA)** – \$1,470,216.00 (CAT Generators), 275 days

**Cowart Electric (Valdosta, GA)** – \$1,845,280.00 (Cummins Generators), 232 days

After careful review, the committee recommends awarding the bid to Current Edge Solutions utilizing CAT generators. While this proposal is \$50,068.00 higher than the lowest responsive bid, the recommendation is based on overall best value rather than price alone. CAT offers a five-year warranty, compared to Winco's two-year warranty, providing significantly greater long-term protection for this critical infrastructure investment. Additionally, CAT maintains a substantially larger local service footprint and provides after-hours emergency service support. Under the Winco proposal, service would be limited to normal business hours, and Current Edge Solutions would be the only local service provider.

Given the life-safety function of these generators and the importance of rapid response during emergencies, the enhanced warranty coverage and superior service availability associated with the CAT proposal present a materially lower operational risk and stronger long-term value for Lowndes County and the participating nursing facilities.

OPTIONS: 1. Award bid to Current Edge Solutions for CAT Generators in the amount of \$1,470,216.00  
2. Board's Pleasure

RECOMMENDED ACTION: Option 1

DEPARTMENT: Emergency Management

DEPARTMENT HEAD: Ashley Tye

ADMINISTRATIVE COMMENTS AND RECOMMENDATIONS: