

Section 5

Pricing Summary

5.1 Pricing Summary

This pricing table hereby replaces the pricing table in the proposal dated September 9, 2025. Motorola is pleased to provide the following equipment and services as part of this proposal.

MAP (Migration Assurance Program) Components and Pricing Breakdown								
Maintenance & Support Years 1-5								
System Maintenance Contracts	Sep 2025 – Aug 2026	Sep 2026 – Aug 2027	Sep 2027 - Aug 2028	Sep 2028 - Aug 2029	Sep 2029 - Aug 2030	Sep 2030 - Aug 2031	Sep 2031 – Aug 2032	Total 5Year Cost
SUA (System Upgrade Agreement) & Maintenance	Existing	Existing	\$507,307	\$592,317	\$610,243	\$622,864	\$643,184	\$2,975,915
Out-Year System Upgrade Projects								
Virtual Prime				\$837,264				\$837,264
E911 AXS Consoles					\$1,225,822			\$1,225,822
Total System Upgrade Projects, SUA/Maintenance			\$507,307	\$1,429,581	\$1,836,065	\$622,864	\$643,184	\$5,039,001
TOTAL 5 YEAR COST OF SYSTEM OWNERSHIP with 2025 Georgia State Contract, 10% MAP Discount, & Purchase Before 12/19/2025								\$5,039,001
<ul style="list-style-type: none"> * Pricing is contingent of sale as proposed * Pricing includes the 2025 Sourcwell Georgia State Contract Pricing Discounts * Pricing includes the additional 10% MAP Discount * Pricing includes additional discounts for a purchase before 12/19/2025 * Pricing is valid for 90 days. * Purchase Order should mirror MAP Pricing page indicating the total contract value of \$5,038,999 with 2027, 2028, 2029, 2030, and 2031 Annual Payments identified. * SUA II Covers Software and Hardware Upgrades based on the current purchased platform * The MAP contract can be cancelled in whole or in part by Lowndes County Board of Commissioners with 60 Days written notice * After contract execution, Motorola Solutions will provide Lowndes County Radio System users with an additional 5% off of GA Sourcwell Contract Pricing on all Radios purchased throughout the term of the MAP. * After contract execution, Motorola Solutions will enable SmartConnect on the Lowndes County Radio System. 								

Due to significant market and tariff volatility, as well as fluctuations in the cost of energy and raw materials including, but not limited to, steel, copper, finished wood, and concrete, Motorola Solutions reserves the right to