



Converge Technology Solutions
 130 Technology Parkway
 Norcross, GA 30092
 678.812.0121
TeamCorus@Corus360.com

Proposal

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|--|-----------------|
| Prepared for: | Ship to: |
| Company Name: Lowndes County Board of Commissioners Contact Name: Aaron J. Kostyu Phone Number: 229.671.2450 Email Address: akostyu@lowndescounty.com Address: 327 North Ashley Street City/State/ZIP: Valdosta, GA 31601 | Same |

| | | | |
|--|---------------------|-------------|-------------------------|
| Proposal Name | Salesperson | Date | Proposal Expires |
| Lowndes Pure Trade-up Proposal 1003221 | TeamCorus: Jon Ford | 10/3/2022 | 11/2/2022 |

| Line | Part Number | Qty | Description | MSRP | Price Each | Price Ext |
|------|---|-----|---|--------------|--------------|--------------|
| 1 | Trade-Up,20/38/45TB-DP FOR 90TBSAS DP | 1 | Trade-up 20 or 38 or 45TB Datapack for 90TB SAS Datapack | \$364,500.00 | \$56,700.00 | \$56,700.00 |
| 2 | Trade-Up,20/38/45TB-DP FOR 90TB 90TBSAS-DP 1MO,PRM Gold | 60 | Trade-up 20 or 38 or 45TB Datapack for 90TB SAS Datapack 1 month Evergreen Gold 4 Hour Delivery 24/7 Support | \$1,890.00 | \$1,525.00 | \$91,500.00 |
| 3 | PS-CAP-CONSOLIDATION 1-SHELF | 1 | Install of New Hardware | \$3,500.00 | \$3,305.55 | \$3,305.55 |
| 4 | Trade-Up,20/38/45TB-DP FOR 90TBSAS DP | 1 | Trade-up 20 or 38 or 45TB Datapack for 90TB SAS Datapack | \$364,500.00 | \$113,400.00 | \$113,400.00 |
| 5 | Trade-Up,20/38/45TB-DP FOR 90TB 90TBSAS-DP 1MO,PRM Gold | 60 | Trade-up 20 or 38 or 45TB Datapack for 90TB SAS Datapack 1 month Evergreen Gold 4 Hour Delivery 24/7 Support | \$1,890.00 | \$1,525.00 | \$91,500.00 |
| 6 | PS-CAP-CONSOLIDATION 1-SHELF | 1 | Install of New Hardware | \$3,500.00 | \$0.00 | \$0.00 |
| | | | Incentive included for 5 year renewal | | | |
| | | | State of Georgia Contract | | | |
| | | | GA DOAS Contract # 99999-001-SPD00000139-0006 | | | |

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| Terms: | Total Investment before Tax and Shipping: | \$356,405.55 |
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Quote Valid from 30 business days from the date listed above. Net thirty (30) days - Upon approval of credit. Assumes documentation satisfactory in form and substance to Converge TS.
 Pricing, Terms and Conditions subject to credit approval. Payments due in advance, subject to applicable sales and use tax. 1st and Last Months payment Due at Signing.
 If this purchase is tax exempt, please include a copy of your tax exemption certificate with your Purchase Order.
 Converge Technology Solutions Reserves the right to modify leadtimes due to distribution and manufacturer leadtimes.
 Unless otherwise specified, shipping/freight will be "pre-pay and add." Purchase Orders will be billed as FOB Shipment unless otherwise noted on Purchase Order.